



AppOne

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Notes**

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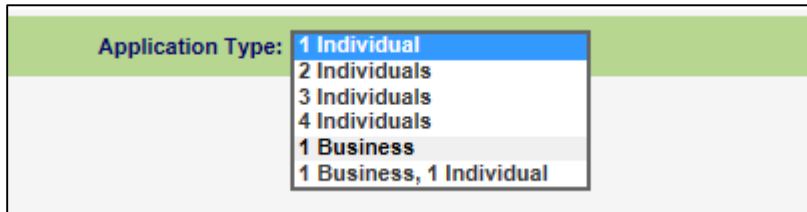
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Ally Commercial Truck Updates

To accommodate the Ally Commercial Truck lending program, AppOne added support for **Commercial Truck** collateral. The **Customer**, **Collateral**, and **Forms** tabs were updated for commercial trucks.

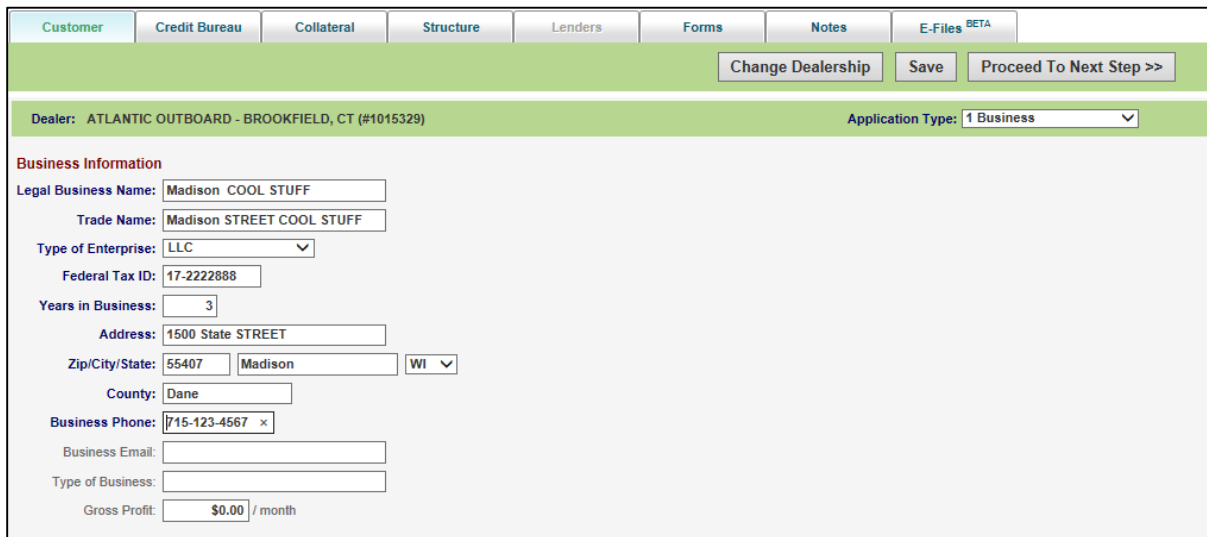
Customer tab

Options for **1 business** and **1 Business, 1 Individual** were added to the **Application Type** list.



A screenshot of a web application showing a dropdown menu for 'Application Type'. The menu is open, displaying a list of options: '1 Individual', '2 Individuals', '3 Individuals', '4 Individuals', '1 Business', and '1 Business, 1 Individual'. The '1 Business' option is highlighted in blue.

When **1 Business** is selected, The Customer tab displays fields for entering business information only.



A screenshot of the 'Customer' tab in a web application. The form is titled 'Business Information' and contains various input fields for business details. The 'Application Type' dropdown is set to '1 Business'. The form includes fields for Legal Business Name, Trade Name, Type of Enterprise, Federal Tax ID, Years in Business, Address, Zip/City/State, County, Business Phone, Business Email, Type of Business, and Gross Profit.

Field	Value
Dealer	ATLANTIC OUTBOARD - BROOKFIELD, CT (#1015329)
Application Type	1 Business
Legal Business Name	Madison COOL STUFF
Trade Name	Madison STREET COOL STUFF
Type of Enterprise	LLC
Federal Tax ID	17-2222888
Years in Business	3
Address	1500 State STREET
Zip/City/State	55407 Madison WI
County	Dane
Business Phone	715-123-4567
Business Email	
Type of Business	
Gross Profit	\$0.00 / month

Collateral tab

An option of **Trucks - Commercial** was added to the **Collateral Type** list.

DO NOT TOUCH IWP Sales LA [LA] [S] - Lot #7737 - Application #1308204 (SUCCESSFUL BUSINESS)

Back Forward Home Print Save Clone Add Note Dashboard

Summary Lender Callbacks Funding Customer Interview Applicant(s) Credit Reports Vehicles

Collateral Type:

- Auto
- Auto - Classic Cars
- Auto - Conversion
- Marine
- RV
- Powersports - Motorcycle
- Powersports - ATV
- Powersports - UTV/Side-by-Side
- Powersports - Personal Watercraft
- Powersports - Snowmobiles
- Powersports - Side Cars
- Powersports - Trailers
- Trailers
- Piano
- Trucks - Commercial**

☐ Use Trade-In #1

Serial Number Year Make Model Lien Holder Lien Holder Phone

Forms tab

The forms produced out of the **Forms** tab are completed as needed for all application types:

- For Business only applicant types, completed forms contain information from the business only.
- For Business with Co-Applicant applicant types, completed forms contain information for the business and the co-applicant.
- For Business with Guarantor applicant types, completed contract, title application, and other forms contain information for the business only. A custom Ally Guaranty form is also printed.

Enable Dealer Prep fee on states

A **Dealer Prep** fee was added for marine, powersports, RV, and trailer collateral in Texas, Arizona, Nevada, and Florida. The fee appears on the portal **Structure** tab and prints on contracts.

Public Officials & Fees		
Title Fee:	<input type="text" value="\$3.00"/>	<input type="checkbox"/> tax
License Fee:	<input type="text" value="\$25.00"/>	<input type="checkbox"/> tax
Registration Fee:	<input type="text" value="\$8.00"/>	<input type="checkbox"/> tax
Inspection Fee:	<input type="text" value="\$50.00"/>	<input type="checkbox"/> tax
Documentation Fee:	<input type="text" value="\$50.00"/>	<input type="checkbox"/> tax
Vehicle Inventory Tax:	<input type="text" value="0.0025000%"/>	<input type="checkbox"/> tax
UCC Filing Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Deputy Service Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Dealer Prep:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Total Front-End:	\$136.00	

Buyer's Order			
Dealer/Seller Name and Address DO NOT TOUCH IWP Sales TX 3052 Alta Mere Dr Fort Worth, TX 76116		Buyer/Co-Buyer Name(s) and Address(es) LEON CREDCO 1111 SW 20TH AVE HOBBS, NM 88240 456-879-1354	
Date 08/25/2015	Stock No.	Salesperson	
App No. 1003401	Contract No. 100003305		
Vehicle Information <input type="checkbox"/> New <input checked="" type="checkbox"/> Used <input type="checkbox"/> Demo Year 2004 Lic. No. Make POLARIS Odometer Reading 1250 Model SPEEDSTER Color N/A Body Style ClassA VIN 13246578987654321 Other N/A N/A		Itemization of Sale 1. Vehicle Sales Price \$ 15,000.00 2. Sales Tax \$ 2,250.00 3. Subtotal (Add lines 1 + 2) \$ 17,250.00 Title, License & Other Fees 4. Documentary fee \$ 50.00 5. Title Fee \$ 3.00 6. License Fee \$ 25.00 7. Registration Fee \$ 8.00 8. Inspection Fee \$ 50.00 9. Dealer Prep \$ 100.00	
Insurance Information Buyer has arranged insurance on the motor vehicle.			

Enable Documentation Fee for all Collateral Types in AK

The Documentation Fee was enabled for all Collateral Types for Arkansas deals. Arkansas dealers are now able to add a **Documentation Fee** to any deal.

Public Officials & Fees			
Title Fee:		\$0.00	<input type="checkbox"/> tax
License Fee:		\$0.00	<input type="checkbox"/> tax
Inspection Fee:		\$0.00	<input type="checkbox"/> tax
Documentation Fee:		\$60.00	<input type="checkbox"/> tax
Vehicle Inventory Tax:	0.0000000	\$0.00	<input type="checkbox"/> tax
Total Front-End:		\$8,560.00	
			Total Balance Due: \$8,

Faxes - Dealer Cost/MSRP

We made the following updates to the fax **Collateral Information** section:

- The **Selling Price** field was removed from the Collateral section. The Selling Price for the Deal Structure section still shows.

The Collateral Cost Price field now shows either Dealer Cost or MSRP from the Collateral page, depending on which the dealer entered. If the dealer entered both Dealer Cost and MSRP, the fax shows the Dealer Cost.

Transaction Summary to Lender					
This form is not an application completed by buyer					
REC 712 AUTOMATION DEALER [W/ CREDCO] 123 SOME DEALERSHIP STREET SUITE 101A DEALERSHIP CITY MS 00000 PHONE: 489-723-7489 FAX: 000-000-0000					
PRIMARY APPLICANT					
Full Name: BOBBY J BANKRUPT, SR		SSN: 000-54-6327		DOB: 9/6/1975 Email: BOBBYB@EMAIL.COM	
Address: 1003 ENRED WAY Apt. 11		City: PRESCOTT		State: AZ Zip: 86305	
How Long: 1Yrs.8Months	Phone: 234-645-2344	Pmt: \$500.00	To: MORTGAGECO	Status: Own	
Previous Address: 1111 1ST ST S, STE 101A, BROOKLYN, NY, 11211					
Employer: NURSECO		Occupation: NURSE		Address: 2222 2ND ST S SAN ANTONIO, TX 78218 Ph: 423-234-4234	
Salary: \$3,250.00 monthly	How Long: 1Yrs.3months	Other Income: \$500.00/month	Source: Investment		
Previous Employer: STUDENT STUDENT PRESCOTT, AZ 86305, 234-645-2344, 4Yrs.6months					
Second Job: BARCO, BARTENDER, Sal: \$300.00 monthly., 3333 3RD ST S MIAMI, FL 33133, 434-653-7567, 5Yrs.3months					
Personal Reference #1: REF1 (432-423-5435)			Personal Reference #2: REF2 (432-634-5345)		
Bank References:		Signature: On file dated		Drivers License No: F123456789	
SECONDARY APPLICANT					
Full Name:		SSN:		DOB:	
Address:		City:		State:	
How Long:	Phone:	Pmt:	To:	Status:	
Previous Address:					
Employer:		Occupation:		Address:	
Salary:	How Long:	Other Income: /month	Source:		
Previous Employer:					
Second Job:					
Personal Reference #1:			Personal Reference #2:		
Bank References:		Signature: On file dated		Drivers License No:	
COLLATERAL INFORMATION					
Serial No: 12346578967564231	Year: 1992	Age: Used	Make: YAMAHA FuelType: Gas	Model: C900	
Style: 8	Cost Price: \$15,500.00			Driver: PrimaryApplicant	
Options/Accessories: RADIO CP\$250.00 SP\$500.00					
TRADE-IN INFORMATION					
Trade #1: 1212121212 1980 TRADEMAKE1 TRADEMODEL1 NAME1			Trade #2: 3434343434 1985 TRADEMAKE2 TRADEMODEL2 NAME2		
DEAL STRUCTURE					
Selling Price: \$18,000.00	Taxes: \$975.00	Trade In Allowance: \$3,000.00	Trade In PayOff: \$1,000.00	Cash Down: \$5,000.00	Amt. Requested: \$11,535.00
Payment: \$117.47	Total Fees: \$60.00	Total Products: \$0.00	Rebate: \$500.00	Term: 160	Rate: 8.00
Generated from the AppOne System. To learn more about AppOne and how it can help automate your indirect lending processes go to http://www.appone.net .					

New Fee for NY - "Inspection Fees"

A new fee, **Inspection Fee**, was added for applications in New York. New York dealers now have **Inspection Fees** available in their deal structure for Motorcycle, RV, and Auto deals.

Public Officials & Fees		
Title Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
License Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Registration Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Inspection Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Lien Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Dealer Processing Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
UCC Filing Fee:	<input type="text" value="\$0.00"/>	<input type="checkbox"/> tax
Total Front-End:	\$0.00	

Update Medallion Max Loan Filters

We updated the maximum loan filters for Medallion to the following:

- RV - \$75K
- Boat - \$75K
- Collector Car - \$50K

	Medallion – RV
Collateral Age	✓
Boat Collateral	n/a
Collateral Mileage	n/a
FICO Score	✗
Time on Credit File	n/a
# of Tradelines	n/a
Bankruptcies	n/a
Repos	n/a
Job Time	n/a
Down Payment	✗
Min Loan Amount	✓
Max Loan Amount	✗
Lending Area	✗
Max Advance	✗
Income	✓
Collateral	n/a
Notes	-
SELECT LENDER	<input type="checkbox"/>
	-

Loan amount exceeds max. of \$75k.

	MEDALLION COLLECTOR CAR
# Borrowers	n/a
FICO Score	✗
Time on Credit File	n/a
# of Tradelines	n/a
Job Time	n/a
Residence Time	n/a
Down Payment	✗
Min Loan Amount	✓
Lending Area	✗
Max Loan Amount	✗
Max Advance	✓
Income	✓
Notes	-
SELECT LENDER	<input type="checkbox"/>
	-

Loan amount exceeds max. of \$50k.

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