

AppOne

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Release Notes**

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Ally RV Express Program Changes

We updated the RV Express Program interface to require dealers to submit the application and receive approval before printing documents. Specific changes include the following:

- The **Submit to Ally RV Express** button no longer appears on the **Lender** or **Forms** tabs.
- The dealer submits deals to Ally RV Express on the lenders selection page, and the interface must return an approval before the dealer can print documents.
- The prompt that previously appeared when **Submit to Ally RV Express** was clicked now appears when the user checks the **Select** box for Ally RV Express.

Ally RV Express entry on the lender selection page

	ALLY RV Express	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	n/a	
	-	
		
	-	

Confirmation prompt for Ally RV Express

Submit to ALLY RV Express

If you are ready to submit this RV Express application to Ally for credit decisioning, please click the YES button below.

IMPORTANT: The application will not be decisioned until the credit bureau(s) and Manufacturer's Invoice/Bookout are faxed to 844-553-3353. Please fax these immediately upon application submission. If these items are not received in a timely manner, the application will be withdrawn.

If you ARE NOT READY to submit this RV Express application to Ally for a credit decision, please click NO and return to the previous screen. Once the loan structure is finalized, submit the application immediately. Submission of RV Express application is necessary for quicker loan processing.

HIGH IMPORTANCE: Once the application is submitted to Ally, you will be given an application ID number. **PLEASE INCLUDE THIS APPLICATION ID # ON YOUR FUNDING PACKAGE FOR EXPEDITED LOAN PROCESSING.**

Yes

No

The Fax cover sheet prints automatically after Ally RV Express submission

ally
ALLY FINANCIAL
RV Express Cover Sheet – Credit Bureaus

Fax

TO: Ally Credit Dept. – 844-553-3353 FROM: DO NOT TOUCH IWP Sales LA

Application ID #: 19592752 PAGES:

E-MAIL:

PHONE: 010-000-1235

COMMENTS:

App ID: 1328835 Customer Name: MORGAN JOHNSON

Notes E-Files

Refresh Add Note Mark In-Transit Mark Dead Submit To Lenders

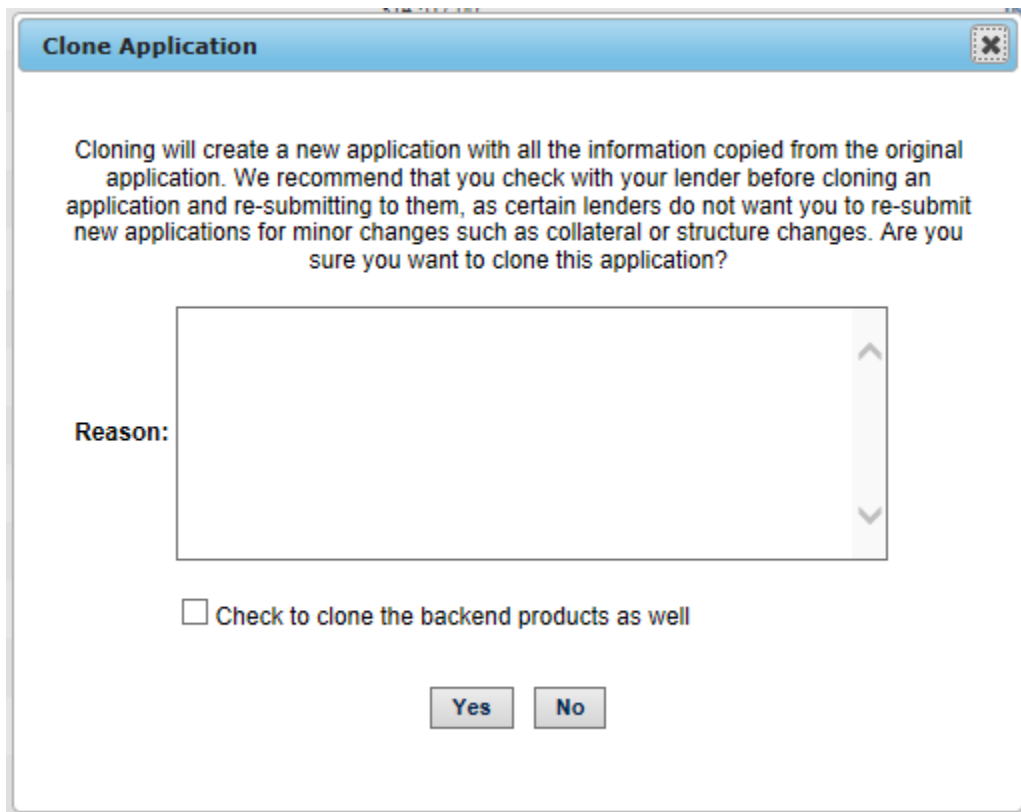
Lender:	ALLY RV Express
Transmission Status:	COMPLETED
	8/24/2016 12:57 PM (kmtestrecla)
Lender ApplID:	19592752
Analyst Name:	KEVIN FLORENCE

Application Cloning Changes

We made the following updates to the cloning feature:

- Updated the confirmation pop-up to include **Yes** and **No** buttons and a **Notes** field. To continue cloning the application, the user must click the **Yes** button and enter a note in the **Notes** field.
- Updated the confirmation pop-up to include a **Check to clone the backend products as well** box (if the application includes backend products). If the user checks the box, the back-end products are cloned along with the **Customer**, **Collateral**, and **Structure** tab information. If the

user leaves the box unchecked, the **Customer**, **Collateral**, and **Structure** tab information appears in the cloned application, but the back-end product information does not.



The image shows a 'Clone Application' dialog box. At the top is a blue header bar with the title 'Clone Application' and a close button. Below the header, there is a paragraph of text: 'Cloning will create a new application with all the information copied from the original application. We recommend that you check with your lender before cloning an application and re-submitting to them, as certain lenders do not want you to re-submit new applications for minor changes such as collateral or structure changes. Are you sure you want to clone this application?'. Below this text is a large, empty text area with a vertical scrollbar on the right, preceded by the label 'Reason:'. Underneath the text area is a checkbox with the label 'Check to clone the backend products as well'. At the bottom of the dialog are two buttons: 'Yes' and 'No'.

CRIF - Fees issue

We corrected an issue that sometimes caused itemized fees to be sent incorrectly to Medallion through the CRIF interface. After the update, fees are always sent correctly to when submitting applications to Medallion.

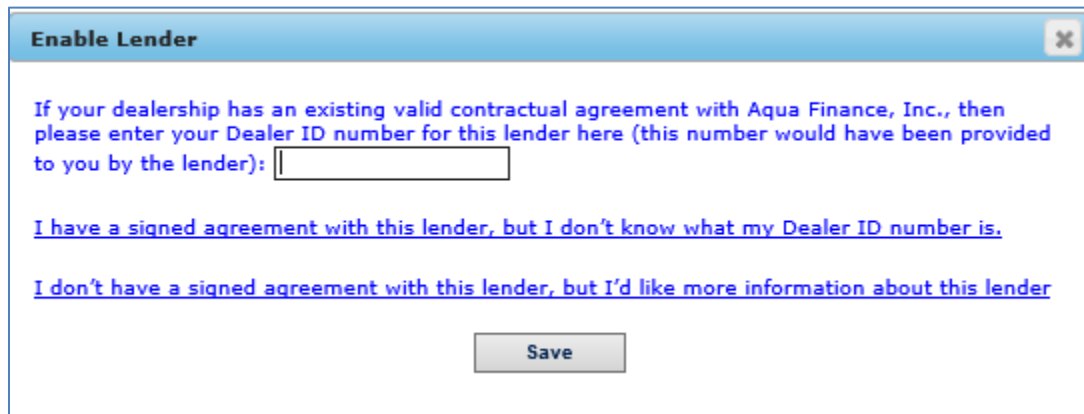
Dealer Provisioning for Lender Setup

We updated the lender provisioning function on the Admin Console to make it easier for dealers to enable existing lender relationships in AppOne and to request information easily from new lenders.

When the user checks the **Selected** box, a pop-up opens offering three options:

- The dealership has an existing contractual relationship with the lender and has a dealer ID number for the lender.
- The dealership has an agreement with the lender but does not know the Dealer ID for the lender.

- The dealership does not have an agreement with the lender but wants more information.



The screenshot shows a dialog box titled "Enable Lender" with a close button (X) in the top right corner. The main text inside the dialog box reads: "If your dealership has an existing valid contractual agreement with Aqua Finance, Inc., then please enter your Dealer ID number for this lender here (this number would have been provided to you by the lender):" followed by a text input field. Below the input field, there are two blue hyperlinks: "[I have a signed agreement with this lender, but I don't know what my Dealer ID number is.](#)" and "[I don't have a signed agreement with this lender, but I'd like more information about this lender](#)". At the bottom center of the dialog box is a "Save" button.

The dealership has an existing contractual relationship with the lender and has a dealer ID number for the lender.

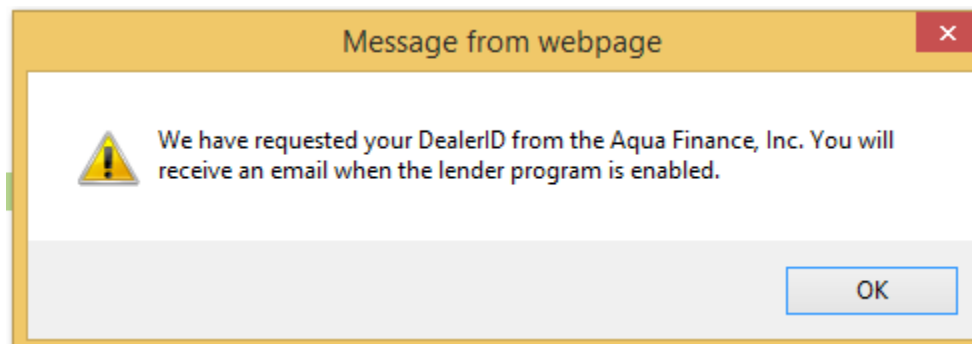
The dealer enters the dealer ID and clicks the **Save** button.

The dealership has an agreement with the lender but does not know the Dealer ID for the lender.

The dealer clicks this link:

[I have a signed agreement with this lender, but I don't know what my Dealer ID number is](#)

The system generates the following informational message:



The system generates an email such as this one to the lender:

Kyle Marthaler at the referenced dealership has requested access to the program listed below through the AppOne system.

Dealership Name: DO NOT TOUCH IWP Sales LA

Dealership Address: 123 Some Dealership St., Dealership City, LA 70801

Dealership Phone: 010-000-1235

Program Name: ALLY RV Express

To provision their lender dealer ID# in the AppOne system,

click here: <https://test.appone.net/appone/LenderDealerSetup/Index/?id=r0NPOj5Cngwds%2bWKDgzPqQ%3d%3d>

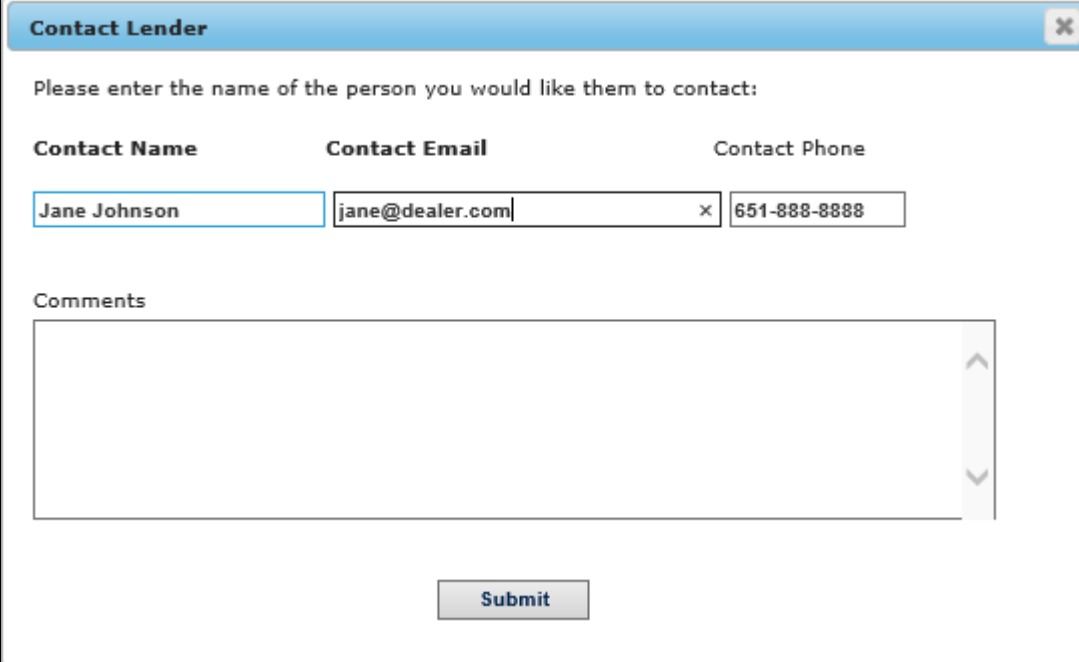
When the lender clicks the URL, the following page opens, allowing them to enter a Dealer ID.

The system validates the Dealer ID and emails it to the dealer.

The dealership does not have an agreement with the lender but wants more information.
The dealer clicks this link:

I don't have a signed agreement with this lender, but I'd like more information about this lender.

The system generates the following dialog:



The dialog box is titled "Contact Lender" and contains a close button (X) in the top right corner. Below the title bar, it says "Please enter the name of the person you would like them to contact:". There are three input fields: "Contact Name" with the value "Jane Johnson", "Contact Email" with the value "jane@dealer.com" and a clear button (X), and "Contact Phone" with the value "651-888-8888". Below these fields is a "Comments" section with a large text area and a vertical scrollbar. At the bottom center is a "Submit" button.

The dealer fills in contact information and comments, and clicks the **Submit** button. The system generates an email to the lender containing the dealer contact information. The following is an example:

Kyle Marthaler at the referenced dealership has requested access to the program listed below through the AppOne system.

Dealership Name: Camping World TEST SC
Dealership Address: 6830 Bandley Drive, Fountain, SC 80817
Dealership Phone: 888-792-5278
Contact Name: Kyle Marthaler
Contact Email: kyle.marthaler@wolterskluwer.com
Contact Phone: 465-768-1465
AppOne Lender Program: US BANK RV Program
Comments: Example Comments

DMS Connect - Joint Credit Acknowledgment

We added a field to our DMS Connect (Interface) schema (DMS Connect 2.6) to indicate that the joint credit intent has been sent. The **Customer** tab joint credit intent box is checked based on what is passed by DMS Connect.

App ID: 1326493 Customer Name: BETTY BORROWER

Customer | Credit Bureau | Collateral | Structure | Lenders | Forms | Notes | E-Files

Print Credit Application Clone Application Save Proceed To Next Step >>

Application Type: 2 Individuals

Copy Applicant #1 Info to Applicant #2 Go Swap Applicant #1 & #2 Go

☐ Cash Deal

☒ By entering multiple applicants, you hereby affirm and certify that the applicants have been informed and have consented to jointly applying for credit and are relying on joint income and assets as the basis for repayment for the credit requested.

Manage Users

We updated the Manage Users (for dealers) and Manage Dealer Users (for service companies) pages to prevent a user from deleting a primary contact. The following changes were made:

- A Primary Contact column was added to the Manage Users page. If the corresponding radio button is selected, the contact is the primary contact for that dealership.
- If a user tries to delete a primary contact, the following message appears:

*You are not allowed to delete the primary contact for the dealership.
Please designate another user as the primary contact and click Save prior to attempting to delete this user.*

HOME | CREDIT REPORTS | LENDERS | VENDORS | ADMIN CONSOLE | SU

[My Lender](#)

Manage Users

Delete Add User

Delete	Primary	Name
<input type="radio"/>	<input type="radio"/>	Automation Run
<input type="radio"/>	<input type="radio"/>	Kyle Marthaler
<input type="radio"/>	<input checked="" type="radio"/>	Automation Engineer

Manual Print

To make it easier for our portal users to use the Manual Print functionality, we updated the Lender Callback page to automatically mark the deal Approved and set the MinRate, MaxRate, BuyRate, and MaxTerm when the dealer clicks the **Manual Print** button for a lender program

Manual Print

Lender:	Buffalo Bank
Transmission Status:	NOT SENT 8/29/2016 08:41 PM (kmtestrecla)
Lender AppID:	<input type="text"/>
Analyst Name:	<input type="text"/>
Analyst Phone:	<input type="text"/> Ext: <input type="text"/>
Decision:	Approved <input type="button" value="v"/> PRINT CALLBACK
Expiration Date:	<input type="text"/>
Buy Rate:	<input type="text" value="6.50%"/>
Max Rate:	<input type="text" value="6.50%"/>
Max Term:	<input type="text" value="60"/>
Advance Amount:	<input type="text" value="\$0.00"/>
Max LTV:	<input type="text" value="0.00%"/>
Max Loan Amount:	<input type="text" value="\$0.00"/>
Max Payment:	<input type="text" value="\$0.00"/>
Max VSC:	<input type="text" value="\$0.00"/>
Max GAP:	<input type="text" value="\$0.00"/>
Max Back-End:	<input type="text" value="\$0.00"/>
Min Cash Down:	<input type="text" value="\$0.00"/>
Acq Fee:	<input type="text" value="\$0.00"/>
Trade Equity:	<input type="text" value="\$0.00"/>
Special Stips:	
Submit Notes to Lender:	-
Notes:	<input type="text"/>
SELECT CALLBACK:	<input type="button" value="SELECT/PRINT"/>

Non-Integrated LenderDealerID

We enabled the **ADMIN CONSOLE** tab **LenderDealerID** column for **Other Lenders** (lenders to whom applications are submitted via Fax).

Selected	Lender Name	LenderDealerID	Location
<input checked="" type="checkbox"/>	APPOVE	1015537	480 She
<input checked="" type="checkbox"/>	Bank of the West	1015537	480 She
<input checked="" type="checkbox"/>	New VFI Test Lender	1015537	480 She
<input checked="" type="checkbox"/>	PBI 63976	1015537	480 She
<input checked="" type="checkbox"/>	TestErrorLender	1015537	480 She
<input checked="" type="checkbox"/>	U.S. Bank N.A.	1015537	480 She

Save

The value from the **LenderDealerID** column is printed on the credit application that is faxed to the lender.

Transaction Summary to Lender
This form is not an application completed by buyer

CAMPING WORLD RV SALES - IDAHO FALLS
AppOne LocationID: 1015537 **Lender DealerID: 1015537**
480 N STATE ST SHELLEY ID 83274 PHONE: 208-357-9027 FAX: 000-000-9760

PRIMARY APPLICANT

Full Name: KYLE TESTCO	SSN: 483-28-4238	DOB: 5/5/1981
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Online Credit App - Exit Prompt/Alert

We updated the online credit application feature to provide a means to turn off the exit confirmation prompt. The prompt appears when an applicant tries to close the browser or otherwise leave the online credit application site. For example, in Internet Explorer, the prompt is "Are you sure you want to leave this page?"

After the update, the exit prompt is controlled by a parameter ("exitprompt") in the script generator function for the online credit application in the Admin Console section of the AppOne Portal. The default is to leave the exit prompt on.

Online Credit App - iFrame

We updated the online credit application feature to allow dealers to embed the application in an iFrame on their own websites. The update adds a **Dealer Website Domain Name** field to the **Online Credit App** page. To put AppOne's credit application in an iFrame on the dealership's website, the dealer enters the domain name in the **Dealer Website Domain Name** field.

The screenshot shows the 'Online Credit App' configuration page. The 'Dealer Website Domain Name' field, containing 'abc.com', is highlighted with a red box. The page includes a navigation bar with links like HOME, CREDIT REPORTS, LENDERS, VENDORS, ADMIN CONSOLE, SUPPORT, and ANNOUNCEMENTS. Below the navigation bar, there are links for 'My Lenders', 'My Form Batches', 'System Defaults', 'Dealership Info', 'Manage Users', 'Reserve Statements', 'My Info', 'Add New Location', 'My Alerts', and 'Online Credit App'. The main content area has a checkbox for 'Enable the Online Credit App feature for my dealership' which is checked. Below this, there are fields for 'Unique Website Folder Name' (testABC), 'Dealer Website Domain Name' (abc.com), and 'Notification Email Addresses'. A 'Save' button is at the bottom right.

Online Credit App - Notification Email Addresses

We increased the size of notification email addresses related to the online credit application to 255 characters.

The screenshot shows the 'Online Credit App' configuration page. The 'Notification Email Addresses' field, containing 'test@appone.com;support@appone.net', is highlighted with a red box. The page includes a navigation bar with links like HOME, CREDIT REPORTS, LENDERS, VENDORS, ADMIN CONSOLE, SUPPORT, and ANN. Below the navigation bar, there are links for 'My Lenders' and 'My Form Batches'. The main content area has a checkbox for 'Enable the Online Credit App feature for my dealership' which is checked. Below this, there are fields for 'Unique Website Folder Name' (test7737), 'Notification Email Addresses', and 'Website Theme'. A 'Preview' link is next to the 'Website Theme' field. At the bottom, there is a link: 'Click here to customize and/or embed collateral information from your inventory website'.

Piano Collateral - Required Fields

The **Year**, **MSRP**, and **Dealer Cost/Invoice** fields are no longer required for deals with a Piano collateral type.

Collateral Information	
Collateral Type:	<input type="text" value="Piano"/>
Type:	<input type="text"/>
Year:	<input type="text"/>
Make:	<input type="text"/>
MSRP:	<input type="text" value="\$0.00"/>
Dealer Cost/Invoice:	<input type="text" value="\$0.00"/>
Serial Number:	<input type="text"/>
Model:	<input type="text"/>

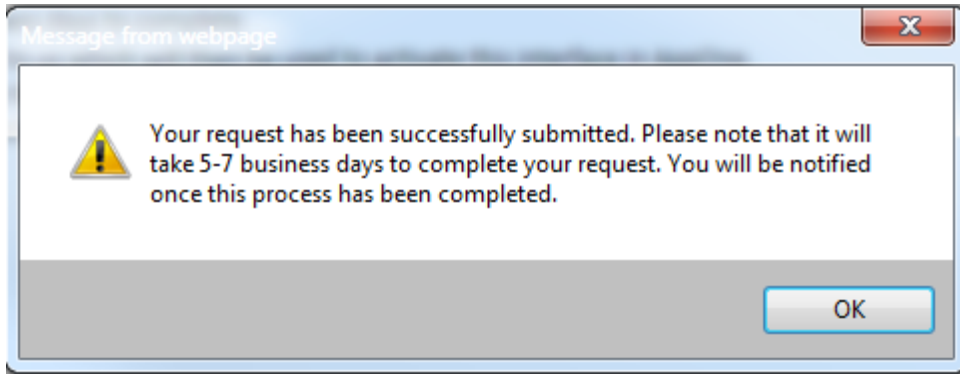
Request R1 DSP Interface

We updated the portal to provide a way for dealers to self-enable the RouteOne DSP interface.

If RouteOne-DSP is not enabled, the **RouteOne DSP** subtab includes instructions for setting up RouteOne-DSP and a **Request R1-DSP Interface** button.

HOME	CREDIT REPORTS	LENDERS	VENDORS	ADMIN CONSOLE	SUPPORT	ANNOUNCEMENTS
Lenders RouteOne DSP Lenders						
RouteOne DSP Lender Interface						
AppOne has partnered with RouteOne to enable you to use AppOne as a single point of entry to electronically submit applications to all of your lenders (including non-AppOne lenders) via RouteOne's Dealer System.						
Our records show that your dealership account in AppOne has <u>not been</u> activated for this interface. Please follow the instructions below to activate this interface:						
<ol style="list-style-type: none">1. First check if your lender is setup with RouteOne. To do so, click here to view the master list of RouteOne lenders.2. If the list above shows your lender as a RouteOne lender, then click on the button below to submit a request enable the RouteOne DSP interface in AppOne for your dealership.3. Once you submit the request, we will forward it to RouteOne for provisioning. Please note that this will take 5-7 business days to complete.4. Once RouteOne has properly setup your dealership in their system, they will communicate a RouteOne DealerID back to us which will then be used to activate this interface in AppOne.5. Once this process is complete, you will receive an email from your Business Development Manager (BDM) stating that this is complete and that you may begin using this interface in AppOne.6. Alternatively, you may periodically check back on this page to check to see if the activation process has been completed.						
Request R1-DSP Interface						
Here are a couple of things to note when utilizing the RouteOne DSP interface from AppOne:						
<ul style="list-style-type: none">• The interface has been optimally designed and tested for AUTO collateral at this time.• Lenders will see the applications as coming from the RouteOne system.• You may choose to utilize it to submit applications for other types of collateral (RV, Marine etc.), however keep in mind that not all the collateral specific data may get communicated properly to the lender.• We highly recommend that you test the interface with your lender before utilizing it for other types of collateral.						

When the user clicks the **Request R1-DSP Interface** button, the following pop-up opens:



If the dealership is set up with RouteOne, the **RouteOne DSP** subtab includes a **Request Lenders on R1-DSP** button and instructions for using the interface and adding additional lenders.

HOME | CREDIT REPORTS | LENDERS | VENDORS | ADMIN CONSOLE | SUPPORT | ANNOUNCEMENTS

LENDERS | RouteOne DSP Lenders

RouteOne DSP Lender Interface

AppOne has partnered with RouteOne to enable you to use AppOne as a single point of entry to electronically submit applications to all of your lenders (including non-AppOne lenders) via RouteOne's Dealer Systems Provider (DSP) interface.

Our records show that your dealership account in AppOne has been activated for this interface and you may begin using this interface as follows:

1. A list of lenders available to you through this interface will appear in the [Admin Console](#) of AppOne. These lenders will be identified with a suffix of "R1".
2. You may submit applications to these lenders just as you would to any other lender on AppOne. Simply start a new deal, complete the borrower/collateral/structure information and pick the lenders you want to submit the application to on the Lenders tab of the deal.
3. If you do not see all the lenders your dealership does business with on the [Admin Console](#), then follow these additional steps outlined below.

Requesting Lenders on the RouteOne DSP Interface

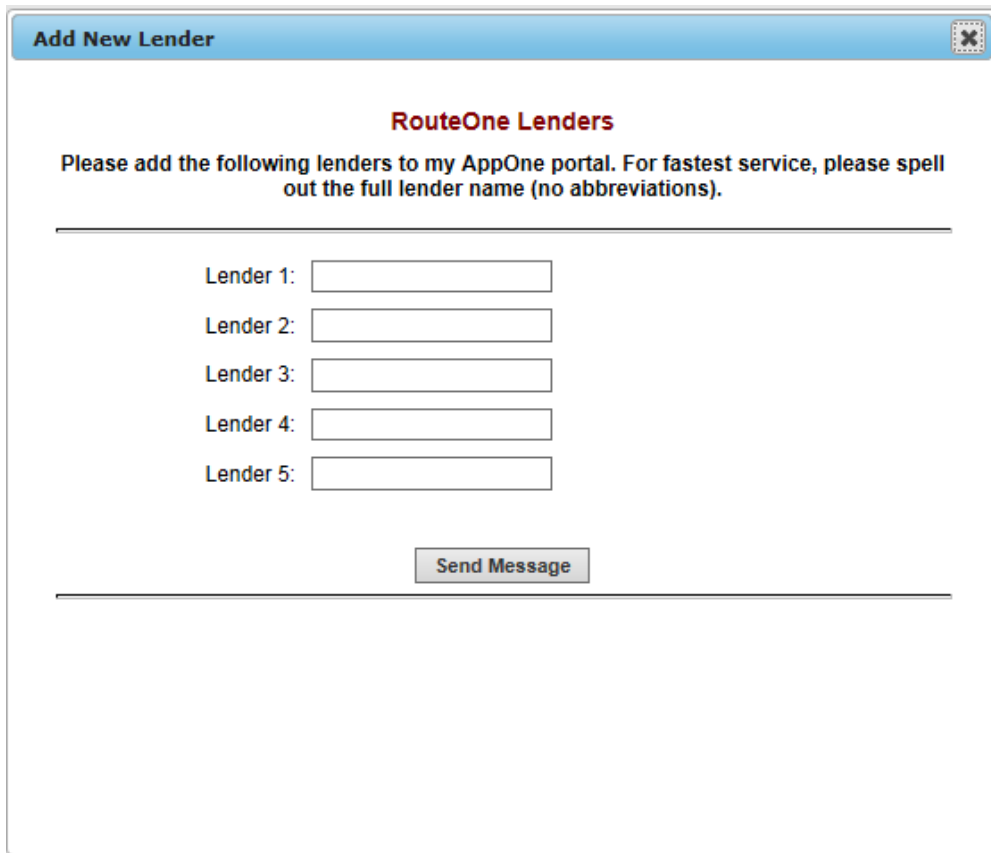
1. First check if your lender is setup with RouteOne. To do so, [click here](#) to view the master list of RouteOne lenders.
2. If the list above shows your lender as a RouteOne lender, then click on the button below request that the lender be enabled for your dealership. Alternatively, you may contact the lender directly and request that they activate your dealership on RouteOne.
3. Once the lender receives your request to be activated on RouteOne, they will communicate your dealership information to RouteOne for provisioning through **overnight** automated process.
4. Once RouteOne has received your information from the lender and processed it, we will activate your dealership for the lender via the DSP interface on AppOne through an **overnight** automated process as well.
5. We also recommend you contact the Lenders you are wanting to enable via this interface and ask them to activate your dealership on RouteOne. This will help expedite the process.

[Request Lenders on R1-DSP](#)

Here are a couple of things to note when utilizing the RouteOne DSP interface from AppOne:

- The interface has been optimally designed and tested for AUTO collateral at this time
- Lenders will see the applications as coming from the RouteOne system.
- You may choose to utilize it to submit applications for other types of collateral (RV, Marine etc.), however keep in mind that not all the collateral specific data may get communicated properly to the lender. Additionally, the lender may receive the application under the AUTO collateral.
- We highly recommend that you test the interface with your lender before utilizing it for other types of collateral.

When the user clicks the **Request Lenders on R1-DSP** button, the following pop-up opens:



The screenshot shows a pop-up window titled "Add New Lender" with a close button in the top right corner. The window has a light blue header bar. Below the header, the text "RouteOne Lenders" is displayed in a bold, dark red font. Underneath, a message in black text reads: "Please add the following lenders to my AppOne portal. For fastest service, please spell out the full lender name (no abbreviations)." This message is followed by a horizontal line. Below the line, there are five input fields, each preceded by a label: "Lender 1:", "Lender 2:", "Lender 3:", "Lender 4:", and "Lender 5:". Each label is followed by a rectangular text input box. At the bottom of the form area, there is a "Send Message" button with a grey gradient. Below the button is another horizontal line.

Add New Lender

RouteOne Lenders

Please add the following lenders to my AppOne portal. For fastest service, please spell out the full lender name (no abbreviations).

Lender 1:

Lender 2:

Lender 3:

Lender 4:

Lender 5:

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