

Ducati/Triumph/BMW Motorcycle Rates

Effective: January 11, 2010

Special Promotions	#1) 0.25% Discount (25 bps) off published rates in lieu of Dealer Reserve - \$100 Flat Fee (Minimum amount financed of \$7,500 required for Special Promotion #1; maximum amount paid for this promotion is \$100)
	#2) 0.25% Discount (25 bps) off published rates on any Tier 1, 2 or 3 loan with 25% Down Payment <u>OR</u> Proof of Income (verified income must be income used for credit decision)

740 +	Term			Down Payment
	24 - 63	64 - 75	76 - 84	
New	5.49%	7.00%	7.50%	0%
Used	6.00%	7.50%	8.00%	
Terms greater than 75 months require a 10% down payment				

700 - 739	Term			Down Payment
	24 - 63	64 - 75	76 - 84	
New	6.49%	7.44%	7.94%	10%
Used	6.75%	7.85%	8.35%	

660 - 699	Term			Down Payment
	24 - 63	64 - 75	76 - 84	
New	8.50%	9.49%	9.99%	10%
Used	8.25%	9.60%	N/A	

< 659	Term			Down Payment
	24 - 63	64 - 75	76 - 84	
New	13.50%	14.00%	N/A	25%
Used	14.00%	14.50%	N/A	

Flat Fee amount for loans written at Buy Rate				
Amount Financed	\$7,500	\$10,000	\$15,000	\$20,000
Minimum Term - 36 months	\$100	\$150	\$225	\$250

Terms and Conditions

- 2010 / 2009 models qualify for New Rates
- Loan approvals and rates are valid for 30 days
- Minimum amount financed is \$6,000
- You may add the following to the motorcycle amount: Parts (excludes clothing), ESP, Credit Life, A&H, PPM, and GAP
- Maximum GAP charge allowed is **\$699**; Maximum Tire and Wheel charge allowed is **\$499**
- Dealer participation on loans whose terms exceed 75 months will be calculated as if the loan was amortized over 75 months

Your Lending Specialists

Charlie Schaefer Manager 847.653.2365 773.706.2609 (cell)	George Horn Business Development 847.653.2369 708.217.7715 (cell)	Michael Chen Business Development 847.653.2367 630.632.0150 (cell)	Bank's Main Number 888.422.6562 Indirect@mbfinancial.com
Jake Hushka Underwriter 847.653.2223	Ken Fuesz Underwriter 847.653.1078	Linda Przybylski Funding Supervisor 847.653.2371	Dawn Burks Funding 847.653.2366

Hours of Business (CST)

Monday	9:00am to 6:00pm
Tues - Thurs	9:00am to 7:00pm
Friday	9:00am to 6:00pm
Saturday	10:00am to 5:00pm

Fax Numbers

847.653.0444
847.653.0445
800.832.0125

Submit Contracts To

MB Financial Bank
Attn: Indirect Lending
6111 North River Road
Rosemont, IL 60018

Lien Holder Information

MB Financial Bank
Post Office Box 5191
Des Plaines, IL 60017

Loss Payee Information

MB Financial Bank
Insurance Services Center
Post Office Box 15880
Richmond, VA 23227

Maximum Mark Up

3.0% - up to 63 month term
2.0% - term greater than 63 months